

## THINGS THAT SHOW BUSINESS INCREASE

### Statement of Progress in Building and Sales of Real Estate.

Positive figures submitted by the United Home Builders company for the past two years of its operation of considerable interest to the public. In fact, they prove beyond doubt that business conditions in Salt Lake City invariably showed improvement each year. The record of this company bears out the fact that any business founded on principles will succeed in this city.

Interview with a reporter last week by A. Bettilyon, president and manager of the company, said: "We have never been a period of history of this company when more optimistic concerning immediate future. The year proved a better one than we had expected, although business was exceptionally good from the beginning of that year. In respect there is more activity than was experienced the same period of 1913. We have more building contracts taken care of than we have had before. During 1913 we had fifteen homes, aggregating a total investment of nearly \$1,000,000, and the transactions of real estate department increased to about \$65,000. A real increase over these figures shown in our record for the year which year we erected two homes, amounting to \$120,178.13 during 1913. We have about \$50,000 worth of money to take care of in the next months.

The design of many of the houses pictured in the book suggest California treatment of architecture and are printed with the Wellbilt houses the company has already built. In offering the plan book the United Home Builders company declares that there is no other place in the country where the Salt Lake real estate market has opened for the spring season, and forecasts that Salt Lake will enjoy the biggest season the city has ever known.

H. E. Havens, manager of the real estate department, reports that the real estate market has opened for the spring season, and forecasts that Salt Lake will enjoy the biggest season the city has ever known.

that gets the greatest share of business. The following real estate deals were reported for the week by the Bettilyon company: Home at 845 Green street, owned by J. T. Loftis for Jesse L. Burke, at \$3600, and two lots on Roosevelt avenue, near Ninth East street, belonging to Mattie L. Witt, sold to Waldo Bowdler for \$800.

## UNION PACIFIC SYSTEM TIME CARD.

EFFECTIVE JANUARY 4, 1914.	
Daily	Arrive
5 A. M. Denver, Omaha, Kansas City, Chicago (San Francisco and Intermediate, also arriving.)	8:05 A. M.
6 A. M. Ogden, Malad, Logan, Preston.	6:50 P. M.
7 A. M. Ogden, Malad, Pocatello, Boise, Ashton, Intermediate (Montpelier also going).	10:00 P. M.
8 A. M. Overland Limited—Ogden, Reno, Sacramento, San Francisco.	6:00 P. M.
9 P. M. Pacific Limited—Ogden, Omaha, Chicago.	8:15 A. M.
10 P. M. Ogden, Logan, Boise, Portland, Butte.	4:45 P. M.
11 P. M. Los Angeles Limited—Omaha, Chicago, Denver, St. Louis.	4:35 P. M.
12 P. M. Overland Limited—Omaha, Chicago, Denver, St. Louis.	11:45 A. M.
1 P. M. Ogden, Brigham, Cache, Valley, Malad and Intermediate, San Francisco also going.	11:35 A. M.
2 P. M. Ogden, Denver, Omaha, Chicago, (San Francisco also arriving.)	8:05 A. M.
3 P. M. Ogden, Omaha and Chicago.	6:50 P. M.
4 P. M. Ogden, Pocatello, Idaho Falls, Butte (Twin Falls also arriving.)	7:50 A. M.
5 A. M. Ogden, Boise, Portland, Seattle.	10:15 A. M.
6 A. M. Ogden, Elv, Sacramento, San Francisco.	11:15 P. M.
7 A. M. Pacific Limited—Ogden, Sacramento, San Francisco.	2:10 P. M.

Buy now and share  
in the profits April  
1st.

Here's a Dividend  
Check for you

A Pyramid of Progress That  
Pays the Dividend

Paid-in Capital June 1, 1913

\$2,000.00

Assets June 30, 1913

\$13,595.63

Assets Sept. 30, 1913

\$41,426.63

Assets Dec. 30, 1913

\$105,052.68

UNITED HOME BUILDERS CO.

Send your name and  
address for full  
particulars.

NAME \_\_\_\_\_ ADDRESS \_\_\_\_\_

## KIMBALL & RICHARDS OPEN DEPARTMENT

Prepared to handle all classes of real estate transactions, including buying, selling, renting and exchanging of business, residence and suburban property, a new commission department has been opened by Kimball & Richards, "Land Merchants." The new department is in charge of Stayner Richards, who for the past few years has represented this well known realty firm as a salesman. Mr. Richards has made a careful study of the local real estate market and is considered one of the most expert men in this field. His entire time will hereafter be devoted to handling all phases of the commission business for his firm.

Following the opening of the new department, Kimball & Richards have announced that they will accept listings, both for sales and rentals, on all classes of property. This firm has long made a specialty of subdivision and suburban residence realty. A year and a half ago a farm and ranch department, in charge of E. T. and J. A. Capener, was opened, and this has proven to be one of the most successful departments of the company. With the new addition of a general commission department, Kimball & Richards state that they now have a complete real estate office and are prepared to serve the public on any and all classes of business. It is known that the new department will be eagerly welcomed by many friends of this firm, who, until now, have had to look elsewhere for real estate listings of city property.

Spring activities in the various subdivision properties of the firm will soon start. At Highland Park, Kimball & Richards Building company will start the erection of many fine new homes, and other extensive improvements will be made. Considerable building by property owners will also start within the next few weeks at Homestead Acres, where spring gardens are already being prepared.

## BUILDERS COMPANY HAS ISSUED A BOOK

A new publication is just being taken from the press by the United Home Builders company presenting a Plan Book. The book shows twenty-five floor plans and elevations designed for building homes in this locality. Space in the book has been given to some of Salt Lake City's palatial residences and business blocks, which is thought will have the effect of creating a desire in people in other localities to build homes in Salt Lake.

The design of many of the houses pictured in the book suggest California treatment of architecture and are printed with the Wellbilt houses the company has already built. In offering the plan book the United Home Builders company declares that there is no other place in the country where the Salt Lake real estate market has opened for the spring season, and forecasts that Salt Lake will enjoy the biggest season the city has ever known.

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## Sunday Services in Salt Lake Churches

CORDIAL WELCOME TO ALL SERVICES EXTENDED TO ALL

**Methodist.**  
**FIRST METHODIST EPISCOPAL CHURCH,** corner of Second South and Second East streets—Will A. Betts, D. D., pastor. Sunday school at 9:45 a. m.; A. E. Eberhardt, superintendent. Prayer meeting on Wednesday evening at 7:45 o'clock. Sunday, March 8, the morning sermon will be preached by E. G. Carter, general secretary of the Y. M. C. A., the subject being "The Significance of Small Things." The evening sermon will be preached by the Rev. H. J. Talbot, D. D., superintendent of the Utah mission of the Methodist Episcopal church, his subject being "An Unassailable Vindication."

**LIFE METHODIST EPISCOPAL CHURCH,** First South and Ninth East streets—J. H. Mitchell, pastor. Residence, 831 M street. Sunday school at 9:45 a. m.; Richard Wheat, superintendent. Preaching by the pastor at 11 a. m. and 7:45 p. m. Morning subject, "The Enrichment of Life." Evening subject, "The Slifting Processes of Life." Prayer meeting Wednesday night. Strangers are cordially welcome.

**LIBERTY PARK METHODIST EPISCOPAL CHURCH,** corner Eighth East and Ninth South streets—The Rev. D. E. Carter, pastor; residence, 323 Chase avenue. Sunday school at 10 a. m.; H. C. Scott, superintendent. Preaching at 11 a. m.; subject, "The Fight for Supremacy." Epworth league at 6:30 p. m.; leader, Miss Wilcox. Preaching at 7:30 p. m.; subject, "The Way of Demas." Midweek prayer meeting Wednesday evening at 7:45 o'clock. A very cordial invitation is extended to all.

**WATERLOO METHODIST EPISCOPAL CHURCH,** 1719 South Fourth East street—Martin Thomas, pastor. Sunday school, 2 p. m.; Mrs. A. Betts, superintendent. Epworth league, 6:45 p. m.; subject, "The Way of Demas." Midweek prayer meeting Wednesday evening at 7:45 o'clock. Come and take part in these services.

**HEATH METHODIST EPISCOPAL CHURCH,** near the corner of Third South and Eighth West streets—M. Thomas, pastor. Sunday school, 10 a. m.; Donald Colclough, superintendent. Preaching service at 11 a. m. The gospel services during the past week have been well attended and they will be continued through the coming week, beginning on Sunday evening at 7:30 o'clock. Come and take part in these services.

**TRINITY A. M. E. CHURCH,** 241 East Sixth South street—The Rev. J. W. Fant, pastor. March 8—Preaching, 11 a. m. Class meeting, 12:30 p. m. Sunday school, 2 p. m.; Mrs. J. L. Black, superintendent. Preaching, 8 p. m.; subject, "The Kingdom of Heaven." Official board meeting Monday evening at 8:30 o'clock. Literary society Tuesday evening at 8:30 o'clock. Prayer meeting Wednesday evening at 8:30 o'clock.

**Baptist.**  
**IMMANUEL BAPTIST CHURCH,** Fourth East and Second South streets—Louis S. Bowerman, D. D., minister; Miss Deborah Steelman, Bible school visitor. Hours of worship, 11 a. m. and 7:45 p. m. Morning subject, "The Seven Parables of the Kingdom." Evening, first in series, "Christian Heroes: Justin the Martyr." Bible school at 9:45 a. m. Young People's meetings, Juniors at 5:30; intermediates and seniors at 6:30. Midweek prayer and social service Wednesday evening at 8:30. You are very cordially invited to these services.

**BURLINGTON BAPTIST CHURCH,** Indiana avenue and Navajo street (West corner fourth street, near second door)—Bible school, 10:30; public worship, 11:30; Christian Endeavor, 6:30; song service and sermon, 7:30. Special music. Topic for the morning, "The Kingdom of Heaven." Topic for evening sermon, "Gratitude, or the Why of Heaven and Hell." Wednesday evening at 7:30, prayer and conference. Thirty minutes with the Sunday school lesson. Strangers will find a hearty welcome.

**RIO GRANDE BAPTIST CHURCH,** Second South near Ninth West street—Berton F. Bronson (777 West Second South), minister; Frieda A. Dressel, missionary; H. H. Holmberg, Bible school superintendent. Bible school adapted to all ages, meets every Sunday at 10 a. m. Morning worship, with sermon, at 11:15. On theme, "Give What You Receive." "Love and Coats." Evening service at 7:30; topic, "Why Should We Baptize?" Baptism in this meeting. Mrs. Margaret Schick will sing. You will find help in our prayer meeting each Wednesday evening. A hearty welcome always awaits you here.

**BETHEL BAPTIST CHURCH,** corner Ninth South and Lincoln streets—The Rev. W. B. Stewart, pastor. Sunday services: Bible school, 10:30 a. m.; morning preaching, 11:30 o'clock; B. Y. P. U., 6:45 p. m. Evening preaching, 7:30 o'clock. Midweek prayer service, Wednesday, 7:30 p. m. All are invited to attend.

**Episcopal.**  
**ST. PAUL'S EPISCOPAL CHURCH,** Main and Fourth South streets—Services Sunday as follows: Holy communion at 8 a. m. Morning prayer and Bazaar at 10 o'clock. The sermon will be preached by the rector, Rev. Ward Winter Reese. Sunday school at 9:45 a. m. In the evening at 8 o'clock Prof. J. Challen Smith, principal of the Irving school, will make an address on "The Church as a Civic Force." This address is in the series on "The Influence of Christianity Upon Our Civilization." Special music will be sung by the choir. All seats are free and everybody made welcome.

**ST. MARK'S CATHEDRAL,** First South street, between Second and Third East streets—The Rev. F. S. Spalding, bishop; the Very Rev. S. R. Colladay, dean. Holy communion at 7:30 a. m. Sunday school at 9:45 a. m. Evening service, with opening recital on new organ, at 7:45 o'clock.

**ST. JOHN'S CHAPEL,** Ninth East

street and Logan avenue—Sunday school at 10 a. m. Morning prayer at 10 o'clock. ST. PETER'S CHAPEL, 657 North Second West street—Sunday school at 9:45 a. m. Evening service at 7:30 o'clock.

**Congregational.**  
**FIRST CONGREGATIONAL CHURCH,** corner of Fourth East and First South—Elmer I. Goshen, pastor. Morning service, 11 o'clock. Sunday school, 12:30 p. m.  
**PHILLIPS CONGREGATIONAL CHURCH,** corner Fifth South and Seventh East streets—The Rev. P. A. Simpkin, pastor. Services this day as follows: Preaching at 11 a. m. Sunday school at 12:30 p. m. Christian Endeavor at 6:30 p. m. The Rev. J. A. Miss Mork will render special solos. Welcome to all.

**Lutheran.**  
**SWEDISH LUTHERAN CHURCH,** corner Second South and Fourth East streets—Erik Floren, pastor. Sunday school at 10 a. m. Services at 11 a. m.  
**DANISH LUTHERAN CHURCH,** corner First avenue and K street—John Lund, pastor—Sunday school 10 a. m. No services today. The pastor is in Pocatello. Young people's meeting Tuesday evening. The Ladies' Aid will meet Thursday at 2 p. m. in the church basement.

**Christian Science.**  
The Second Church of Christ, Scientist, of this city announces a free lecture on Christian Science, to be delivered at the Salt Lake theater, Sunday afternoon, March 15, at 2 o'clock. Dr. E. B. Knapp, C. S. B., member of the board of lecturership of the mother church, the First Church of Christ, Scientist, in Boston, Mass. The public is cordially invited to be present.

**FIRST CHURCH OF CHRIST, SCIENTIST,** 336 East Third South street—Sunday services, 11 a. m. and 4 p. m. Sunday school, 9:45 a. m. Wednesday evening services at 8 o'clock.  
**SECOND CHURCH OF CHRIST, SCIENTIST,** Ladies' literary club building, 820 East South Temple street. Sunday services, 11 a. m. Sunday school at 9:45 a. m. Wednesday evening services 8 o'clock. All are welcome to these church services. Free reading rooms in the Walker bank building, Main and Second South streets, where Christian Science literature may be obtained.

**International Bible Students.**  
The I. B. S. A. invite all to the underground study held at Odeon hall, corner of Main and North Temple streets. All free. No collection.

**Emery Sunday School.**  
Underground Sunday school, at Emery hall, corner of Second South and University streets. Sunday afternoon at 3 o'clock. Everyone invited.

**Unitarian.**  
**FIRST UNITARIAN CHURCH—**The Rev. John M. Mather, minister. Regular service Sunday at 11 o'clock. Sermon, "The Message of Tazore" (1913 Nobel prize award). Miss Lillian Phelps, soloist; Mrs. E. M. Foster, organist. In the evening at 8 o'clock James H. Wolfe will speak on "Need of Community and Social Service." Kindergarten at 11 a. m. Sunday school at 12:15 p. m. The church is at 123 South Second East street.

**Swedish Free Church.**  
**SWEDISH EVANGELICAL FREE CHURCH,** 124 South Seventh East street—The Rev. E. Thorel, pastor. Sunday morning service and Sunday school at 10:30 o'clock. Young people's meeting at 6:30 p. m. Preaching at 7:30 p. m. Midweek service Wednesday evening.

**Christian.**  
**CENTRAL CHRISTIAN CHURCH,** Third East and Fourth South streets—Bible school, 10 a. m. Morning service, 11 o'clock; speaker, the Rev. J. V. Cody. Christian Endeavor, 6:30 p. m.

**Reorganized.**  
**CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS**  
336 Fourth East street—J. E. Vanderwood, city minister. Sunday school at 11 a. m. Preaching at 11:15 a. m. by J. E. Vanderwood. Subject, "Christian Duties." Zion's Relief Literary society at 6:30 p. m. At 7:15 p. m. C. A. Smurthwaite will be the speaker. All are cordially invited to attend.

**Theosophical.**  
**THE UNITED LODGE OF THEOSOPISTS** hold their regular meeting tonight at 324 Boston bldg. 3 o'clock. The subject under discussion tonight will be "Magical Powers and How to Obtain Them." On Thursday, March 12, there will be talk on "Theosophy—What It Is Not." This will prove interesting and an animated discussion is expected. All are cordially invited to attend.

**THE CHURCH OF HARMONIAL PHILOSOPHY** INC., 22 South Fourth East street—The Rev. E. Thorel, pastor. Sunday conference, subject, "Love," at 2:30 p. m. Address by Mrs. E. Cowan, subject, "The Religion of Today." Phelps, pastor. At 7:45 p. m. C. Piers, pastor.

## GOING TO WORK ON THE PIUTE PROJECT

For the purpose of personally representing the state engineering department and supervising the construction of the new four-mile extension of the canals of the Piute project, J. L. Rieand and R. W. Candland of the state engineers' office will leave this morning for Gunnison. Mr. Rieand will act as resident engineer of the project and Mr. Candland as his assistant.

The contract was recently let to the Mendenhall-Birdsaw Construction company and work will be begun tomorrow morning. The canal extension will run north four miles from a point a short distance north of Gunnison.

A good treatment for a cold settled in the lungs is a Herriek's Red Pepper Plaster applied to the chest to draw out inflammation and loosen the Horehound syrup to relax tightness. You get the two remedies for the price of one by buying the dollar size Horehound Syrup; there is a porous plaster with each bottle. Sold by Schramm Johnson, Drugs, "The Never-Substitutes," Five (5) Good Stores.

## VESPER SERVICES AT ROOMS OF Y. W. C. A.

The usual vesper service will be held at 5 o'clock this afternoon in the Y. W. C. A. rooms in the Continental bank building. The programme will consist of readings by Miss Alberta McCann, interspersed with vocal solos by Miss Mork and piano selections by Miss Becky Almond. During the social hour the following young ladies will be the hostesses: Misses Dorothy Sage, Anna Chapman, Nell Pollock and Marie Fitzgerald. All women and girls are cordially invited to be present.

Grand testimonial concert and ball tendered to Lawrence Larsen, Forest Dale amusement hall, corner Seventh East and Ashton avenues, Vandamere car. Tickets for sale at United Grocery company, 50c per couple, March 13, 8:15 p. m. (Advertisement.)

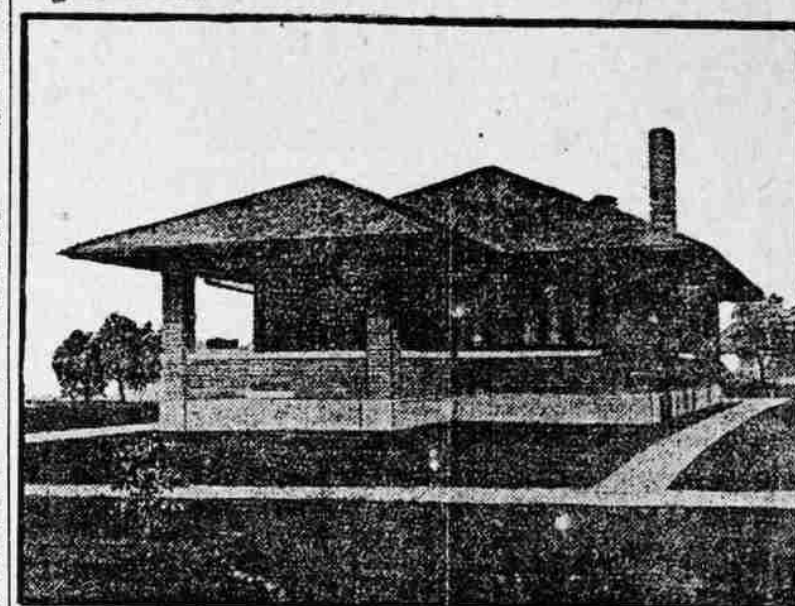
See Walker's opening windows. (Advertisement.)

## There Is a Reason Why You Should Invest With Us

CASH DIVIDENDS are paid stockholders in this enterprise every three months. The dividend rate is 10 per cent per annum on par. For every dollar paid in dividends over three dollars have been added to the Stockholders' Reserve Fund. As this Reserve Fund grows larger month after month the VALUE OF STOCK INCREASES. Therefore it becomes necessary from time to time to advance the price. Investment may be made now at \$1.35 per share.

### The Price Advances to \$1.45 April 1

Over \$12,000 are placed to the credit of our stockholders on account of this increase in stock value. This is a splendid showing. Since the 25th of last November all stockholders have realized an actual earning of 10c on every share. This means a profit of \$10 on every 100 shares, or \$100 on every 1000 shares. In addition to this they have received their regular CASH DIVIDENDS. We have paid our stockholders over \$7500 in cash dividends.



BETTILYON-BUILT

The Home of Mr. A. P. Pringle, 931 Wilson Avenue

## Do Not Wait

People are investing with us now who had the opportunity to invest at \$1 per share two and one-half years ago. In fact, they were almost persuaded at that time, but they put the matter off from time to time. Their waiting has cost them 35 per cent in stock value and the loss of cash dividends every three months. However, we are willing to admit that it is a better buy today than it was when shares sold at one dollar.

### Only a Limited Number of Shares

New stockholders are being added to our number every day. And as there is only a limited amount of stock to be sold at any price, you should invest before April 1.

### Easy Payment Plan

It is not necessary to pay all cash on your investment. You may do so if you wish, but a large number of investors are availing themselves of our Easy Payment Plan (10 per cent down and 5 per cent a month). For example, you can subscribe for 100 shares by paying \$13.50 down and \$6.75 per month.



340-342 Main Street  
SALT LAKE CITY

Write your name and address here and mail to us, and we will send you full information about our investment.

NAME \_\_\_\_\_ ADDRESS \_\_\_\_\_

## NEW REAL ESTATE FIRM IS LAUNCHED

Fred J. Swater, who is well known in building and contracting circles of this city, has formed a partnership with D. G. Richart, formerly of Burlington, Vt. The new firm will be known as Richart & Swater, Home Builders. They will operate extensively in real estate, home building and general contracting.

Both men are practical and experienced as architects and builders.

The new firm has just bought several lots in the beautiful Fremont Heights addition and will build immediately eight modern bungalows. Plans are being drawn for several more.

Temporary offices of the company are at 591 Boyd Park building.

### New Books for Library

The following forty-two books will be added to the public library Monday, March 9, 1914:

**MISCELLANEOUS.**  
Alexander, The Sunday School and the Teacher, Allen, ed., Red Letter Days of Samuel Pepys; Bassett, Short History of the U. S.; Dixon, Vanishing Race; Dowset, Random Notes of Boston; Godinez, Light in the Dark; Headwood, Geographical Discovery in the Seventeenth and Eighteenth Centuries; Helps, Christopher Columbus; Innes, History of England; Johnson, Education by Plays and Games; Keller, Out of the Dark; Kerchensteiner, Idea of the Industrial School; Knowles, Along the Wilderness; Laine, Out With the Birds; Marsh, Practical Mathematics, 2 vols.; Neil, Candles and Bonbons; Ordway, Etiquette of Today; Phelps, comp., Federal Control of Interstate Corporations; Porter, Greatest Books in the World; Rector, Underground Cities for Commercial Purposes; Reed, Football for Master and Player; Suzzallo, Teaching of Spelling.

**FICTION.**  
Bower, The Long Shadow; De Morgan, When Ghost Meets Ghost; Dix, Mother's Son; Dostowsky, The Possessed.

**CHILDREN'S BOOKS.**  
Alexander, First Reader; American Boy Scout Manual of Military Drill; Banks, Home Plays; Cyr, First Reader; Cyr, Second Reader; Cyr, Primer; Doyle, Jimmie Luter; Graham-White and Turner, Air King's Treasure; Hutchins, Toldta Smallways; Lang, Snow Man; Oswell, First Reader; Oswell, Second Reader; Oswell, Primer; Pearson, Voyage of the Hoppergrass; Wheeler, Boy's Wellington.

**Damage Suit Transferred.**  
The case of Louis C. Miller against the Daily-Judge Mining company, in which the plaintiff seeks \$50,000 damages for the loss of his right arm, sight of both eyes and his hearing as a result of an explosion in the mine November 25, 1913, was yesterday filed in the United States district court.

**THE SURVIVAL OF THE FITTEST**

**ROME,**

the city that once ruled the world, is gone, but the Coliseum still stands as a warning against improvidence and weakness.

Life, honor, morals, wealth and business must be built upon a staple basis to insure future growth—to prevent decadence. Worthy permanence comes only through development along natural, constructive lines.

Insure the results of your efforts—your funds, your business, your possessions, your advancement—against changes of time. Arrange your affairs upon a permanent business basis by letting us co-operate with you in banking matters, and you will enjoy that self-satisfied feeling which comes through worthy intent and accomplishment.

**McCORMICK & Co., BANKERS**  
ESTABLISHED 1873 CAPITAL AND SURPLUS \$900,000.00